



Service-Portfolio KOW 2020 – 2021

I. FOREIGN TRADE WITH EASTERN EUROPE

- Consulting in the area of export and procurement
- Branch specific market investigations and market studies
- Identifying and assessing of qualified distribution partners in East European countries (companies or commercial agents) through a targeted long and shortlist retrieval
- Searching for specialized experts to look after markets in Eastern Europe or Central Europe, Switzerland

Note: We also provide these services to leading Russian and other Eastern European companies with established market potential that are opening an office in Switzerland or entering into a joint venture with a Swiss company.

II. SPECIALIZED TRANSLATIONS IN EASTERN EUROPEAN LANGUAGES

For the business sector, NGOs and private individuals, state institutions, as well as for various judicial authorities of Switzerland. Our Competence for Your Benefit:

- All Eastern European languages
- Network of qualified, professional translators
- Many years of experience and notable references
- High quality at reasonable prices
- Proofreading by second translator included in the price

Simultaneous/consecutive interpreting for Russian, Ukrainian and Serbian / Croatian / Bosnian; other Eastern European languages upon request

III. SEMINARS, INTERCULTURAL TRAININGS

- Organization of B2B meetings with experts from Eastern Europe
- Intercultural workshops for business executives

Our longstanding partners and clients for the above areas include:

- State Secretariat for Economic Affairs SECO: www.seco.admin.ch
- Federal Department of Foreign Affairs FDFA: www.eda.admin.ch
- Fachberatung für den Außenhandel, Deutschland: www.exportberatung.de
- Switzerland Global Enterprise (vormals OSEC): www.s-ge.com

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